

Workshop to Develop Solutions to Improve Groundfish Fishing Businesses
April 10, 2014 (Workshop #2)
Best Western, Quincy, MA

Draft Agenda

Meeting Purpose (Goal): Improve the understanding and use of allocations, and increase value to industry.

Meeting Outcomes (Objectives):

1. A list of solutions that will result in increased harvest of allocations in the immediate future.
 2. A list of solutions that will result in increased value of harvest in the immediate future.
 3. A shared understanding of factors affecting ACE markets (e.g., price, leasing) and use.
 4. A draft list of practical strategies that can be brought back to individual sectors/organizations to address issues.
 5. Agreement on a list of topics for the 3rd workshop and a target date.
-

10:00 – Breakfast Available

10:30 – Introductions and brief review of January workshop (*Mark Grant, GARFO/Jessica Joyce, GMRI - Facilitator*)

10:45 – Report back and discussion on analyses of issues identified at January workshop

- ACE distribution within a sector (*Dan Salerno, NEFS V/Chad Demarest, NEFSC*)
- Relationship between mesh size and utilization rates in U.S. and Canada (*TBD*) as well as the experimental fishing permit (EFP) process (*Mark*)

12:30 – Lunch will be provided

1:15 – Report back and discussion (continued)

- Relationship between utilization rates, market price and leasing (*Chad*)
- Ex-vessel Markets – Seasonality and volatility of the ex-vessel price and landings by ports (*Jenny Sun, GMRI*)
- ACE Leasing
 - a) Handout of ACE trading [online] resources (*Jonathon Peros, GMRI*)
 - b) NEFS I concept (*Libby Etrie, NESSN*)

- c) ACE Leasing Market –Variability of leasing price and the concept of time value of ACE leasing (*Jenny*)
- d) Leasing transactions and information on legality/confidentiality of sharing leasing data (*Mark*)
- e) Value of one unit of ACE (*Chad*)
- f) Price discovery mechanism (*Chad*)

3:15 – Next steps and select timing for next workshop (*Jess/Mark*)

3:30 - Adjourn

RSVP to Patty Collins, pcollins@gmri.org by Monday, March 31.